

Panel Discussion: Getting Your Business Ready To Sell

Related Professionals

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Practices

Corporate Law

Employment & Labor Law

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Join Nexsen Pruet and GreerWalker as we discuss steps all business owners should take to increase your ROI on the sale of your business. The program will not only focus on ways to increase the purchase price for your business, but will provide insights on lowering your costs (and shortening the time it takes to close the sale of your business), which can have a dramatic effect on your net return.

Moderator Todd Davidson, leader of Nexsen Pruet's corporate and tax practice group, will share his legal insight into preparing ahead of time to sell your business, keeping costs down and reducing lost value. **Nicole Mottershead** with GreerWalker will focus on issues she has observed during financial due diligence that can adversely impact the value of your business and increase the cost and time it takes to sell your business. She will also dive into ways to avoid some of these pitfalls. **David Jones**, also with GreerWalker, will discuss how you can get your tax matters in order to place your business in the most tax advantageous position to sell. **Sarah Batson**, employment attorney with Nexsen Pruet, will focus on the employment side of getting ready to sell.

Panel Members: Sarah Batson, Nexsen Pruet
Todd Davidson, Nexsen Pruet David Jones,
GreerWalker Nicole Mottershead, GreerWalker

If you weren't able to join us, click here to listen to the Presentation!