

Real Estate

Professionals

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For all the complexities inherent in real estate development, one thing is clear: Having legal counsel that can handle the detail-driven matters of the industry – and build legal strategies that land results – couldn't be more important.

With one of the most seasoned, diverse real estate groups in the Southeast, Nexsen Pruet brings a full range of skills and experience to virtually every matter involved in real estate development. We understand the intricate nature of the industry, and we have the backgrounds and depth of resources necessary to deliver seamless, high-quality representation for businesses, governments, and individuals in the Carolinas, across the country, and throughout the globe.

Comprehensive Counsel for a Spectrum of Issues

Our extensive experience includes representing buyers, sellers, landlords, tenants, lenders, borrowers, developers, and investors in the complete spectrum of matters essential to the industry.

Land Acquisition/Disposition. This includes determining entity structures; negotiating purchase and sale agreements; conducting due diligence, including title review; handling closings; and minimizing tax consequences.

Permitting, Land Use, and Zoning. We regularly advise clients on developed and undeveloped properties and are well-versed in obtaining the required land use approvals. With seven offices on the Eastern coast, we also have substantial experience with coastal developments, particularly those involving wetlands and marinas.

Resort Development. From the Carolina Coast to the Colorado Mountains, our attorneys represent clients in the development of planned communities and resorts, hotels, condominiums, inns, spas, and marinas. We also handle the commercial aspects of resort development.

HUD & State Land Sales Registrations. We counsel clients using cost-savings strategies to register projects and manage HUD and other registrations and exemptions in all states.

Sean M. Phelan

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David C. Slough

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Litigation. We help clients anticipate and quickly resolve disputes related to zoning, land use, condemnations, foreclosures, breach of contracts, leases, titles, boundaries, joint ventures or partners, and priority litigation between competing lenders.

Taxation. With a focus on maximizing tax benefits, we deliver tax planning counsel to effectively structure real estate transactions.

Conservation Easements. Our team is well-versed in drafting and implementing conservation easements and has been involved in some of the earliest and most significant deals in the Southeast region.

Leasing. We represent landlords and tenants in professional offices, medical offices, industrial spaces and warehouses.

Construction. We assist clients with a wide range of constructions requirements, including contract review.

Finance. From traditional to state-of-the-art financing, our attorneys are experienced in representing lenders, investors, and borrowers in the complete range of financial issues impacting the real estate industry.

Intellectual Property. We handle the trademark requirements – and other intellectual property needs – that often come with developing real estate.

Experience

Rural America Bond Program

Aspen Glen

Palmetto Bluff

News

08.15.2019 | News from Nexsen Pruet

76 Nexsen Pruet Attorneys Named to 2020 Best Lawyers in America® List

10.25.2018

Nexsen Pruet's Economic Development Attorneys Among the Best in the South

Insights

08.31.2021 | Article

The new Corporate Transparency Act and its potential impact on North Carolina commercial real estate attorneys

06.03.2020

Residential and Commercial Landlords Beware